

# ALOHA KAKOU

*May there be friendship between us.*

ARIZONA ♦ HAWAII ♦ MEXICO ♦ MISSOURI ♦ NEVADA ♦ OREGON ♦ SPAIN

Royal Aloha Vacation Club Newsletter

Winter 2010

Chandler



Kona



Acapulco



Otter Crest



Marbella



Branson



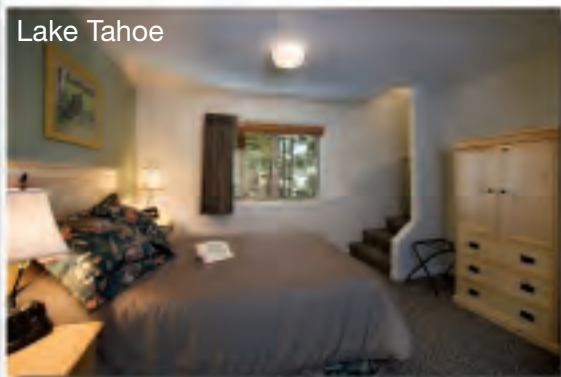
Waikiki



Happy  
New Year

*From our family to yours*

Lake Tahoe



Maui



# President's Letter



Jack Corteway

Dear Members,

## *Hau'oli Makahiki Hou!*

In this holiday season, Royal Aloha has much to be grateful for: a board of directors to chart the Club's future, a loyal and hard-working staff, and over 8,000 members who enjoy vacationing.

As the year 2010 draws to a close, one of our staff deserves a public "pat on the back." Executive Vice President Stephen Lin assisted the Keauhou-Kona Surf & Racquet Club to reach a very favorable settlement with FEMA regarding a potentially large claim. Stephen proposed a plan of action that everyone on the Keauhou-Kona board thought completely impossible until FEMA accepted it.

One of the Association's recent newsletters thanked their attorneys and also thanked Stephen Lin for his shrewd negotiating advice. The Association said, "We could not ask for a better board member." We thank you, too, Mr. Lin, for representing Royal Aloha on the Keauhou-Kona Surf & Racquet Club Association's board for over 10 years.

Looking ahead to a brand new year, we hope many of you have already reserved your vacation week(s). If not, take a moment to look at the occupancy report below. It will give you a good idea of the most popular months at each location.

We look forward to fulfilling your vacation expectations in 2011 — and for many years to come.

*Warmest wishes to all,  
Jack Corteway*

### RAVC Resort Occupancy December 2009 - November 2010

	Waikiki	Maui	Kona	Lake Tahoe	Chandler	Branson	Otter Rock	Acapulco	Marbella
DEC	75%	96%	67%	28%	49%	48%	94%	31%	6%
JAN	72%	92%	92%	83%	74%	2%	100%	65%	9%
FEB	90%	98%	100%	66%	89%	2%	100%	88%	21%
MAR	91%	96%	91%	87%	87%	55%	98%	44%	47%
APR	87%	94%	94%	63%	83%	84%	94%	11%	25%
MAY	81%	93%	83%	57%	43%	93%	95%	5%	76%
JUN	84%	94%	90%	81%	24%	89%	100%	CLOSED	84%
JUL	83%	94%	90%	87%	6%	93%	100%	12%	78%
AUG	82%	87%	78%	87%	18%	89%	100%	6%	88%
SEP	80%	88%	79%	73%	51%	95%	100%	3%	94%
OCT	92%	94%	91%	55%	83%	75%	100%	4%	72%
NOV	84%	93%	89%	46%	82%	96%	100%	11%	18%

Plan ahead to avoid losing any of your weeks.

(You have three years to use a week after it is credited to your account.)

## Promotional Packages Available: Acapulco/Chandler/Spain

Book one week in Acapulco,  
stay an EXTRA WEEK  
for only \$260  
May - October 2011

Book one week in Chandler,  
stay an EXTRA WEEK  
for only \$260  
June - September 2011

Book one week in Spain,  
stay an EXTRA WEEK  
for only \$280  
November 2011 - March 2012

Reservations: 1-800-367-5212 or 1-808-847-8040



Channing Bridges

## EXCLUSIVELY FOR RAVC MEMBERS! MID PACIFIC COUNTRY CLUB OFFER NON-RESIDENT SOCIAL MEMBERSHIP

For over 83 years, the Mid Pacific Country Club in Hawaii has been providing its members with spectacular views, a highly acclaimed golf course, and a retreat from everyday life.

A special place, "Mid Pac" is located on Oahu's windward side in beautiful Lanikai. The twin

Mokulua Islands are just off in the distance in picturesque Kailua Bay.

Host to some of the best golfers in the world, Mid Pac is offering an exciting opportunity to Royal Aloha golfing members who do not reside in Hawaii.

### Obligations

- One-time Initiation Fee **\$750**
- Annual Fees ~ Dues **\$350**
  - ~ Club Improvement Fund ("CIF") **\$50**
  - ~ Food and Beverage Mini Charge **\$100**
- Annual fees are billed on the anniversary date of membership. Initiation fee, dues, CIF, food and beverage mini charge are not refundable, in whole or in part, for lack of use by Member.
- All fees subject to change by the MPCC Board of Directors with or without prior notice.
- Memberships are not transferable.
- Memberships under this agreement are subject to prior approval of both MPCC Membership Committee and Board of Directors and an interview of prospective members.

Offer is for a limited time only. Don't delay!



### Benefits and Privileges

- Membership includes four golf rounds per year during "unrestricted tee times," subject to a \$5 trail fee and a \$13 cart fee for 18 holes (but no added guest fees).
- Rounds are transferable, but member must accompany all play.
- Member may purchase additional unrestricted tee time rounds at \$60 each, inclusive of cart and trail fees.
- Spouse and dependants (up to age 24) have Clubhouse privileges.
- Tee times may be booked up to one month in advance.
- Rental clubs 50% off.
- Blackout dates may be set by MPCC board of directors.
- Golf rounds may not be "stockpiled" — must be used within one year of issue.
- An RAVC member may play an inspection round for \$100. If the RAVC member joins MPCC, inspection fee will be credited towards MPCC's annual dues payment.
- RAVC member's guest(s) pay \$120 to play during inspection round.
- Inspection rounds may not be scheduled for weekends without prior approval of MPCC.

## Fees and Reimbursed Expenses

Paid to the Board of Directors for services rendered during the fiscal year ended November 30, 2010:

<u>Professional Directors</u>	<u>Fees</u>	<u>Expenses<sup>1</sup></u>
George "Red" Morris, Hawaii	\$19,320	\$ 2,580
Edward Swofford, Hawaii	19,600	1,836
<u>Member Directors</u>		
Charles Burgett, California	3,540	2,426
Wayne Carney, Pennsylvania	2,860	2,163
Harry Cummings, Washington	3,740	2,072
Donald Graves, Texas	3,080	1,708
Ted Rohde, Arkansas	4,620	3,062

<sup>1</sup> The difference in the amount for each director is partly due to variation in board assignments requiring additional travel and other expenses.



## RAVC Welcomes Justine

Royal Aloha is pleased to introduce a new reservationist, **Justine Ikeda**, replacing Michele Usam.

Born and raised in Kailua, Oahu, Justine is a home-grown, island girl with a love for the outdoors and the ocean. She also loves being Mommy to Micaiah. "She's a spunky and bright little girl, so full of life, she makes me appreciate life even more." With weekly hikes a favorite family outing, Justine says, "even at age three, Micaiah loves to be at the top of a mountain looking down!" We venture to say that Micaiah is growing up to be just like her spirited mom. Like mom, like daughter!

Prior to joining Royal Aloha, Justine worked at Serenity Spa Hawaii in the Outrigger Reef Hotel in Waikiki.

Welcome aboard, Justine, we are confident that you and our members will get along terrifically!

## COMMENT CARD WINNER THIRD QUARTER, 2010

**John and Sue Keawe**  
*Auburn, Washington*

Take a moment to fill out a comment card after your next Royal Aloha vacation. It's an easy way to communicate with management and your board, and we will include you in the drawings for a free week's accommodations at TorreBlanca, Acapulco.



### THE ROYAL ALOHA VACATION CLUB

1505 Dillingham Boulevard  
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## **AN OPPORTUNITY TO SERVE!**

If you have a business background in corporate management, finance, information management, marketing and sales, or real-estate development..... and you are willing to commit some of your time, talent and energy.....this may be an opportune time for you to help the Club fulfill its mission.

Royal Aloha Vacation Club has five Member Directors, all experienced in a variety of disciplines. Directors approve long-term strategies, the annual operating budget and the 10-year capital budget. They establish policy, assist with special projects, and supplement the skills of the Club's staff led by President Jack Corteway.

Currently, the Board meets via telephone twice a year (January and July), convenes in Honolulu for the Annual Meeting of Members in May, and meets at one of the Club's resort locations in October.

If you would like to help Royal Aloha attain its mission of being one of the best member-owned vacation clubs, the Nominating Committee welcomes your resume and application. The latter is available at [www.ravc.com](http://www.ravc.com)., and you may download a copy directly at [directorapps.pdf](#). or contact [phyllis@ravc.com](mailto:phyllis@ravc.com).

Along with your employment and educational background, we are interested in knowing other boards on which you have served (businesses, timeshare resorts, community organizations and charities) and your ideas on how we can improve Royal Aloha. All applicants must be computer-literate, familiar with Microsoft Office Software Products, and have an active e-mail address.

Interested in serving? We welcome your resume.

***"To be the most desirable member-owned vacation club in the world"***  
***(Royal Aloha Vacation Club's mission)***